National Sample 135

Q1: YOU SAID - ASK US THIS!

	# Responses	% Sample	% National sample
My practice is eligible for government financial support	50	37.0%	35.5%
We have received some financial relief or assistance from our landlord or			
vendors	10	7.4%	6.1%
My employer is requiring I take the COVID-19 vaccine, once available	12	8.9%	4.6%
I will voluntarily take the COVID-19 vaccine, when available	118	87.4%	89.0%
I will recommend the COVID-19 vaccine to my patients, when available	119	88.1%	90.4%
The average length of patient visits is longer during the pandemic	59	43.7%	46.3%
The number of issues addressed per patient visit has increased during the			
pandemic	85	63.0%	61.9%
The complexity of patient visits has increased during the pandemic	84	62.2%	61.9%
The level of PPE or low volume of PPE in my practice make me feel unsafe	26	19.3%	23.2%
None of the above	0	0.0%	0.8%
Other	14	10.4%	8.8%

	# Kesponses	% Sample	% National sample
1 – no impact	1	0.7%	2.3%
2	16	11.9%	7.6%
3	34	25.2%	29.1%
4	65	48.1%	43.7%
5 – severe impact	19	14.1%	17.3%

Q3: DURING MARCH/APRIL of this year, I would have said...

	# Responses	% Sample	% National sample
My mental stress/exhaustion is at an all time high	56	41.5%	38.0%
The mental stress/exhaustion in my practice is at an all time high	65	48.1%	48.4%
My practice is paid for less than 50% of work done	38	28.1%	29.8%
Unrelated to COVID-19, the health of my patients is suffering because of			
the pandemic	73	54.1%	52.7%
Without federal or state support, my practice will close	28	20.7%	18.5%
My practice is going to close/is closing	0	0.0%	2.4%
I plan to retire early/leave primary care	8	5.9%	7.4%
We are ready and able to meet the health needs of the population	59	43.7%	43.6%
We will be ready and able to distribute a COVID-19 vaccine, when			
available	49	36.3%	38.4%

Q4: IN NOVEMBER/DECEMBER of this year, in comparison to March/April...

		Worse but I'm					
	Much worse	managing	Same	Less so now	Never an issue	N/A	
My mental stress/exhaustion is at an all time high	12.7%	53.7%	19.4%	12.7%	1.5%		% Sample (less N/A)
	17	72	26	17	2	1	

%	Nationa	sample	(less N	/A)
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	11.8%	46.3%	19.4%	18.6%	3.9%		% N
The mental stress/exhaustion in my practice is at an all time high	20.5%	43.9%	23.5%	12.1%	0.0%		
	27	58	31	16	0	3	
	17.1%	42.1%	21.9%	16.5%	2.5%		
My practice is paid for less than 50% of work done	6.5%	10.2%	33.3%	23.1%	26.9%		
	7	11	36	25	29	27	
	6.8%	10.5%	35.3%	23.0%	24.3%		
Unrelated to COVID-19, the health of my patients is suffering because of							
the pandemic	24.1%	33.8%	30.1%	9.8%	2.3%		
	32	45	40	13	3	2	
	19.2%	34.2%	30.6%	11.8%	4.1%		
Without federal or state assistance, the pandemic will cause the closure							
of my practice	7.3%	13.5%	25.0%	10.4%	43.8%		
	7	13	24	10	42	39	
	5.5%	9.6%	23.0%	17.7%	44.2%		
My practice is going to close/is closing	2.3%	2.3%	16.3%	4.7%	74.4%		
	2	2	14	4	64	49	
	2.1%	3.6%	14.3%	12.5%	67.5%		
I plan to retire early/leave primary care	4.9%	18.4%	23.3%	0.0%	53.4%		
	5	19	24	0	55	32	
	5.9%	11.6%	20.5%	5.0%	57.0%		
We are ready and able to meet the health needs of the population	6.2%	19.2%	52.3%	13.8%	8.5%		
	8	25	68	18	11	5	
	5.3%	17.7%	47.9%	19.9%	9.3%		
We will be ready and able to distribute a COVID-19 vaccine, when							
available	3.5%	12.3%	53.5%	17.5%	13.2%		
	4	14	61	20	15	21	
	4.7%	9.1%	52.8%	16.0%	17.4%		

Q5: STRESSORS. Over the last 4 weeks, which of these things are true for your practice?

	# Responses	% Sample	% National sample
Clinicians are out due to illness/self-quarantine	67	49.6%	59.5%
Clinicians have been redeployed to other locations	22	16.3%	25.3%
Clinicians have limited hours because of competing child/elder care			
needs	54	40.0%	35.3%
Staff are out due to illness/self-quarantine	93	68.9%	77.4%
Staff have limited hours because of competing child/elder care needs	69	51.1%	46.7%
We now have staff dedicated to COVID-19 testing	59	43.7%	37.4%
We have empty staff positions and cannot fill them	69	51.1%	43.7%
We have a reduced number of wellness and preventive visits	80	59.3%	54.5%
We have a reduced number of routine visits for patients with chronic			
conditions	73	54.1%	52.9%
The number of patients struggling to afford/pick up medicines has			
increased	58	43.0%	42.4%
It has been harder to schedule a patient with a therapist or psychiatrist	98	72.6%	62.5%
Other	8	5.9%	11.2%

Q6: TELEHEALTH. OVER THE PAST 4 WEEKS, for you and your patients, would you say...

	Have increased	Have decreased	Have not changed	Are not happening	N/A	
In-person visits	15.8%	42.1%	36.8%	5.3%		% Sample (less N/A)
	21	56	49	7	2	
	20.5%	42.9%	33.9%	2.6%		% National sample (less N/A)
Video visits	64.6%	6.3%	24.4%	4.7%		
	82	8	31	6	8	
	52.7%	10.3%	31.8%	5.2%		
Phone visits	61.7%	8.6%	23.4%	6.3%		
	79	11	30	8	7	
	53.6%	8.4%	32.5%	5.6%		
Total number of visits	27.5%	26.7%	45.8%	0.0%		
	36	35	60	0	4	
	24.5%	31.1%	44.0%	0.4%		
Patient text messages	38.8%	0.0%	30.6%	30.6%		
	33	0	26	26	50	
	42.4%	1.3%	32.1%	24.2%		
Patient emails	53.6%	0.0%	30.9%	15.5%		
	59	0	34	17	25	
	53.2%	1.0%	34.9%	10.9%		
Patient use of portals	60.2%	0.0%	33.1%	6.8%		
	71	0	39	8	17	
	57.3%	1.3%	37.0%	4.5%		
Patient questions	82.2%	0.0%	17.8%	0.0%		
	106	0	23	0	6	
	79.7%	0.8%	19.2%	0.3%		

Q7: MOTIVATIONS FOR TELEHEALTH USE. If you have seen an increase in telehealth use, what would you identify as your main motivations...

	# Responses	% Sample	% National sample
Practice policy	62	45.9%	39.4%
Patient interest	91	67.4%	66.0%
Shift in payment for telehealth	64	47.4%	44.6%
Shift in concerns for safety within the practice	114	84.4%	73.5%
Shift in concern for my own safety	73	54.1%	46.3%
None of these	1	0.7%	2.7%
No increase in telehealth use noted	5	3.7%	8.4%
Other	10	7.4%	8.1%

Q8: COVID-19 TESTING. OVER THE PAST 4 WEEKS, which of the following are true?

# Responses	% Sample	% National Sample
42	31.1%	25.4%
43	31.9%	44.7%
76	56.3%	57.8%
49	36.3%	43.2%
27	20.0%	15.8%
86	63.7%	59.3%
15	11.1%	21.8%
25	18.5%	16.9%
	42 43 76 49 27 86 15	42 31.1% 43 31.9% 76 56.3% 49 36.3% 27 20.0% 86 63.7% 15 11.1%

Other	17	12.6%	9.6%
9: COVID-19 VACCINE USE AND DISSEMINATION.			
	# Responses	% Sample	% National sample
Our practice is expecting to offer the COVID-19 vaccine, when available	87	64.4%	61.2%
We know where we are getting the vaccine from for our practice	19	14.1%	22.8%
We know when we are getting the first batch of vaccine in our practice	10	7.4%	10.0%
We know how we will manage distribution of vaccine in our practice	11	8.1%	17.4%
We know how we will be able to store the vaccine in our practice	19	14.1%	19.5%
We have enough staff available to administer the vaccine in our practice	47	34.8%	33.5%
We lack the finances to pay for the vaccine and/or its storage in our			
practice	24	17.8%	18.3%
We will not get the vaccine but will refer our patients to a known system			
location	20	14.8%	19.7%
We will not get the vaccine but will refer our patients to a known retail			
location	18	13.3%	11.0%
We will not be recommending the vaccine	1	0.7%	0.6%
Other	27	20.0%	19.1%
	# Responses	% Sample	% National sample
I have no way of knowing	6	4.4%	6.0%
We think our patients will mostly be receptive to taking the vaccine	6 61	4.4% 45.2%	6.0% 44.6%
We think our patients will mostly be receptive to taking the vaccine Our vulnerable patients (e.g., seniors, those with COPD or asthma) have	61	45.2%	44.6%
We think our patients will mostly be receptive to taking the vaccine Our vulnerable patients (e.g., seniors, those with COPD or asthma) have already asked for the vaccine	61 76	45.2% 56.3%	44.6% 57.9%
We think our patients will mostly be receptive to taking the vaccine Our vulnerable patients (e.g., seniors, those with COPD or asthma) have already asked for the vaccine Patients distrust information from the Trump administration	61 76 77	45.2% 56.3% 57.0%	44.6% 57.9% 53.0%
We think our patients will mostly be receptive to taking the vaccine Our vulnerable patients (e.g., seniors, those with COPD or asthma) have already asked for the vaccine Patients distrust information from the Trump administration Patients distrust information from the CDC	61 76 77 53	45.2% 56.3% 57.0% 39.3%	44.6% 57.9% 53.0% 36.7%
We think our patients will mostly be receptive to taking the vaccine Our vulnerable patients (e.g., seniors, those with COPD or asthma) have already asked for the vaccine Patients distrust information from the Trump administration Patients distrust information from the CDC Patients distrust information from public health leaders	61 76 77 53 60	45.2% 56.3% 57.0% 39.3% 44.4%	44.6% 57.9% 53.0% 36.7% 38.6%
We think our patients will mostly be receptive to taking the vaccine Our vulnerable patients (e.g., seniors, those with COPD or asthma) have already asked for the vaccine Patients distrust information from the Trump administration Patients distrust information from the CDC Patients distrust information from public health leaders Patients worry the vaccine was developed too quickly to be safe	61 76 77 53	45.2% 56.3% 57.0% 39.3% 44.4% 73.3%	44.6% 57.9% 53.0% 36.7%
We think our patients will mostly be receptive to taking the vaccine Our vulnerable patients (e.g., seniors, those with COPD or asthma) have already asked for the vaccine Patients distrust information from the Trump administration Patients distrust information from the CDC Patients distrust information from public health leaders	61 76 77 53 60	45.2% 56.3% 57.0% 39.3% 44.4%	44.6% 57.9% 53.0% 36.7% 38.6%
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We think our patients will mostly be receptive to taking the vaccine Our vulnerable patients (e.g., seniors, those with COPD or asthma) have already asked for the vaccine Patients distrust information from the Trump administration Patients distrust information from the CDC Patients distrust information from public health leaders Patients worry the vaccine was developed too quickly to be safe Patients worry about unknown side effects	61 76 77 53 60 99	45.2% 56.3% 57.0% 39.3% 44.4% 73.3% 84.4%	44.6% 57.9% 53.0% 36.7% 38.6% 76.3% 86.7%
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We think our patients will mostly be receptive to taking the vaccine Our vulnerable patients (e.g., seniors, those with COPD or asthma) have already asked for the vaccine Patients distrust information from the Trump administration Patients distrust information from the CDC Patients distrust information from public health leaders Patients worry the vaccine was developed too quickly to be safe Patients worry about unknown side effects Patients worry it will give them COVID-19 Patients worry about the use of RNA Other	61 76 77 53 60 99 114 28 27	45.2% 56.3% 57.0% 39.3% 44.4% 73.3% 84.4% 20.7% 20.0%	44.6% 57.9% 53.0% 36.7% 38.6% 76.3% 86.7% 20.1% 20.2%
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We think our patients will mostly be receptive to taking the vaccine Our vulnerable patients (e.g., seniors, those with COPD or asthma) have already asked for the vaccine Patients distrust information from the Trump administration Patients distrust information from the CDC Patients distrust information from public health leaders Patients worry the vaccine was developed too quickly to be safe Patients worry about unknown side effects Patients worry it will give them COVID-19 Patients worry about the use of RNA Other 12: Is your practice Owned by you Independent and part of a larger group	61 76 77 53 60 99 114 28 27 14 # Responses 27 15	45.2% 56.3% 57.0% 39.3% 44.4% 73.3% 84.4% 20.7% 20.0% 10.4% % Sample 20.0% 11.1%	44.6% 57.9% 53.0% 36.7% 38.6% 76.3% 86.7% 20.1% 20.2% 10.4% % National sample 24.7% 10.2%
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10+ clinicians	72	53.3%	48.7%				
: Is your practice setting							
	# Responses	% Sample	% National sample				
Primary care setting	134	99.3%	99.1%				
Primary care and convenience care setting	8	5.9%	5.7%				
Direct primary care or membership-based practice	3	2.2%	4.0%				
Primary care and an academic or residency practice	15	11.1%	20.9%				
Other	20	14.8%	9.3%				
: Which of these describes your practice?							
	# Responses	% Sample	% National sample				
Rural	41	30.4%	18.2%				
Community health center	22	16.3%	10.0%				
FQHC or FQHC look-alike	25	18.5%	12.3%				
Free or charitable clinic	2	1.5%	4.8%				
Designated patient-centered primary care home	58	43.0%	33.7%				
Located in office, school, or college	14	10.4%	8.8%				
None of the above	20	14.8%	33.7%				
: Roughly how much of your practice is							
, ,	10%	10-19%	20-49%	>50%	Don't know	N/A	
Medicaid	13.4%	18.9%	30.7%	33.1%	3.9%		% Sample (less N/A)
	17	24	39	42	5	8	
	30.0%	22.1%	23.4%	18.2%	6.4%		% National sample (less N/A
Medicare	11.9%	28.0%	39.8%	16.1%	4.2%		
	14	33	47	19	5	17	
	11.3%	22.2%	41.3%	19.0%	6.1%		
Value based payment	16.2%	16.2%	18.0%	14.4%	35.1%		
	18	18	20	16	39	24	
	24.9%	15.8%	16.7%	10.5%	32.1%		
Uninsured	58.3%	25.2%	5.5%	3.1%	7.9%		
	74	32	7	4	10	8	
	65.2%	14.2%	6.7%	6.6%	7.2%		
Low income patients	9.7%	20.9%	20.1%	43.3%	6.0%		
	13	28	27	58	8	1	
	20.6%	21.8%	16.8%	32.4%	8.4%		
Non-English speaking patients	52.3%	25.0%	11.7%	7.0%	3.9%		
	67	32	15	9	5	7	
	54.5%	21.5%	12.1%	7.2%	4.6%		
Race/ethnic minority patients	30.6%	38.8%	19.4%	8.2%	3.0%		
	41	52	26	11	4	1	
	22.2%	25.7%	27.1%	19.0%	6.0%		
Patients with multiple chronic conditions	5.3%	6.8%	24.1%	60.9%	3.0%		<u></u>
Patients with multiple chronic conditions							
	7	9	32	81	4	2	

Q17: Are you...

	# Responses	% Sample	% National sample
An owner or partner in your practice	32	23.7%	26.5%
Self employed	12	8.9%	11.8%
An employee in a hospital or health system	64	47.4%	49.0%
An employee in an independent practice	34	25.2%	15.3%
A volunteer	1	0.7%	1.4%
Other	10	7.4%	8.1%

Q18: What is your specialty?

	# Responses	% Sample	% National sample
Family medicine	70	51.9%	63.0%
Internal medicine	28	20.7%	18.8%
Pediatrics	19	14.1%	8.5%
Geriatrics	5	3.7%	4.0%
Mental/behavioral health	4	3.0%	0.6%
Pharmacy	1	0.7%	1.4%
Other	8	5.9%	3.8%

Q19: What type of certification do you have?

	# Responses	% Sample	% National sample
MD	75	55.6%	72.1%
DO	4	3.0%	5.9%
NP	25	18.5%	11.6%
PA	11	8.1%	2.5%
PhD	0	0.0%	0.3%
PharmD	2	1.5%	2.4%
Other	18	13.3%	5.3%